Deliverable 92



D7.1.1 EUt+ POSITIONING STATEMENT

Réf: **Del. Rel. No: 7.1 WP 7**

Description: Outlining the general branding strategy and vision for identity creation at EUt+

Comments: D92 and D93 differing by their status (public and confidential) but being mainly linked, some elements are redundant.

The « brand platform & graphic guidelines » are in annex file *d7.1.1_annex_brand platform_public.Pdf*

Dissemination level: PU-Public

https://www.univ-tech.eu/phase-1-results

The content of this deliverable represents the views of the authors only and is their sole responsibility. The European Commission and the Agency do not accept any responsibility for use that may be made of the information it contains.

This initiative has received funding from the European Union's Erasmus+ programme under grant agreement 101004088 — EUt — EPP-EUR-UNIV-2020.



Livrable 92

D7.1.1 EUt+ POSITIONING STATEMENT

Réf:

Del. Rel. No : 7.1 WP 7

Description: Premier pas dans la stratégie de communication EUT+. Le livrable inclut les étapes clés suivantes : Le positionnement La stratégie de communication La Nouvelle identité visuelle de l'EUT+

COMMENTAIRES : D92 ET D93 AYANT DES STATUTS DIFFÉRENTS (PUBLIC ET CONFIDENTIEL) MAIS ÉTANT LIÉS, CERTAINS ÉLÉMENTS SONT REDONDANTS. LE « BRAND PLATFORM & GRAPHIC GUIDELINES » SONT DANS LE FICHIER ANNEXE D7.1.1_ANNEX_BRAND PLATFORM_PUBLIC.PDF



EUt+ Initiative Foreword to deliverable 7.1.2 JULY 2021

This deliverable presents the general outline of the general branding strategy and vision for identity creation at EUt+.

The highly qualified agency HAVAS PARIS has been working PRO BONO on the EUt+ communication strategy and brand design. Therefore, the steps explained in this document are the result of HAVAS's expertise allied with our participatory approach (cf deliverable D.5.4.2).

At each step, we involved all partners through the Task 7.1 and Task 7.2, mixing an understanding of local habits and identifying global needs. Embedded by HAVAS proposals, we created an identity and organisation that express our multiculturalism and our willingness to commit to EUt+.

This deliverable contains the brand positioning and the brand strategy. As you will discover in this document, we had to create the strategy and communication plan first, to see how to organize it within our working structure. As a result, the Working structure is underway, and will be delivered in September.

Being given the very object of these tasks, which is communication, with the result being very much visual, we opted for a PowerPoint format. Please refer to the table of contents (slide 6) and description of collaborative process for an understanding of the unfolding of the actions (slide 9). The document presented here is in English, and all partners are currently working on its translation, which should be available in September 2021. Please follow this <u>link</u> to find the documents in the Alliance's languages.



EUt+ Initiative Avant-propos du Livrable 7.1.2 JUILLET 2021

Ce livrable présente les grandes lignes de la stratégie générale de la marque et de la vision de création d'une identité propre à EUt+.

HAVAS PARIS, agence de communication experte dans son domaine et habituée des projets européens, a travaillé PRO BONO à la construction de la communication d'EUt+. De fait, les différentes étapes du travail présentées dans ce document sont le fruit du mariage des expertises et de notre méthode de travail participative (cf livrable D.5.4.2).

Pour chaque étape de cette élaboration, nous avons impliqué tous les partenaires au sein de la Tâche 7.1 et Tâche 7.2 et avons réfléchi à l'aune de la compréhension de nos habitudes locales et de l'identification de nos besoins globaux. En les confrontant aux propositions d'HAVAS, nous avons créé une identité et une organisation qui expriment notre multiculturalisme et notre volonté de nous engager dans l'EUt+.

Ce livrable contient le positionnement et la stratégie de marque. Comme vous le découvrirez dans ce document, nous avons dû créer d'abord la stratégie et le plan de communication pour ensuite seulement organiser notre future structure de travail. En conséquence, le document consacré à la structure de travail est en cours, et sera livré en septembre.

Étant donné l'objet même de ces tâches, qui est la communication, et le résultat étant très visuel, nous avons opté pour un format PowerPoint. Veuillez vous référer à la table des matières (diapositive 6) et à la description du processus collaboratif (diapositive 9) pour une compréhension du déroulement des actions. Le document présenté ici est en anglais, et tous les partenaires travaillent actuellement à sa traduction. Les différentes versions devraient être disponibles en septembre 2021. Vous pouvez cliquer sur ce <u>lien</u> pour accéder aux documents dans les langues de l'Alliance.



EUt+ Alliance

WORK PACKAGE 7:

Deliverable 7.1.2

EUt+ BRAND POSITIONING STATEMENT / COMMUNICATION STRATEGY



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3. EUt+ visual identity 34



COMMUNICATION WORK PACKAGE BY EUT+ AND HAVAS PARIS

30.07.2021



















A 6 MONTHS COLLABORATIVE PROCESS WITH EUT + PARTNERS

16/12/2021	First meeting between UTT and Havas
20/01/2021	Introduction of Havas to the EUt+ WP7 project team
29/01/2021	Delivery of the methodology and calendar
1/02/2021-28/02/2021	Benchmark
15/02/2021-10/03/2021	Interviews
09/03/2021	Participatory workshop led by Havas
17/03/2021	Workshop and interviews results presented in task meeting
06/04/2021	Delivery of the EUt+ brand positioning
09/04/2021	Participatory workshop on the MBI and brand platform led by UTT
28/04/2021	Delivery of the final EUt+ brand positioning
06/05/2021	EUt+ positioning statement presentation at the Steering Committee
21/05/2021	Delivery of the EUt+ visual identity (validated by the 8 countries) and communication plan
25/05/2021	Participatory workshop on the communication plan/strategy led by UTT
03/06/2021	EUt+ visual identity and communication plan presented at the Steering Committee
28/06/2021	Participatory workshop on the working structure led by UTT
01/07/2021	Delivery of the graphic design supports / tools at the Steering Committee
08/07/2021	Final presentation at the Governing Board

















- First strategic analysis
- EUT+ brand positionning
- EUT+ visual identity
- EUT+ communication plan



CH.1 FIRST STRATEGIC ANALYSIS













PIONEERING **A PROJECT THAT REINVENTS** THE RULES **OF THE GAME**







HOCHSCHULE DARMSTADT UNIVERSITY OF APPLIED SCIENCES

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VERBATIM

« WE ARE HERE TO MAKE HISTORY »

 \ll IN THE XIXE CENTURY, HUMBOLDT SHAPED A UNIVERSITY MODEL. WE NEED A TOTALLY DIFFERENT UNIVERSITY MODEL FOR THE XXIE CENTURY \gg

 $\ensuremath{\mathsf{w}}$ A NEW MODEL IS EXPECTED : WE DON'T WANT TO BE ANOTHER SORBONNE OR TRINITY COLLEGE $\ensuremath{\mathsf{w}}$

 \ll WE PROMOTE A NEW MODEL OF TECHNOLOGY CENTERED ON SOCIETY'S NEEDS \gg

« SHOOT THE MOON. EVEN IF YOU MISS, YOU LAND AMONGST THE STARS »

What is a European university?

European universities are **transnational alliances** that will become the universities of tomorrow by promoting **European values and identity** and **revolutionising the quality and competitiveness of European higher education**. This call for proposals, which closed on 26 February, is one of the EU's flagship initiatives to **build a European education area**.



BRAND CATEGORY TRUTH **CONVENTION** MEANINGFUL **BRAND IDEA** SOCIETAL PUBLIC **TENSION INSIGHT**

ELITISM AND EXCELLENCE AS AN INESCAPABLE HORIZON OF LEADERSHIP



Τεχνολογικό Πανεπιστήμιο Κύπρου



n_ca HOCHSCHULE DARMSTADT UNIVERSITY OF APPLIED SCIENCES



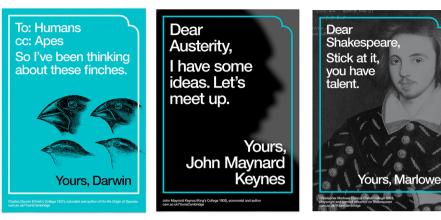














Class of 2024 Profile Combined Data for Columbia College and Columbia Engineering

Admitted

Students

First-Year Applicant Overview

40.084 TOTAL APPLICATIONS

2.544 TOTAL ADMITS

4.318

APPLICANTS APPLIED THROUGH COLUMBIA'S EARLY DECISION PROGRAM **Statistics** 1500 &

1560

SAT SCORE RANGE FOR MIDDLE 50% OF ADMITTED STUDENTS, EQUIVALENT TO 34 & 35 ON THE ACT (TESTING WAS REQUIRED FROM APPLICANTS IN 2019-2020 BUT IS OPTIONAL FOR APPLICANTS IN 2020-2021)

OVER 95



ETH zürich



n 1921 Albert Einstein was awarded the

Nobel Prize in Physics for his discovery of

⊓ (\$)

107 000 € Salaire moyen après 3 ans

60 000 € Salaire moyen à la sortie

the photoelectric effect.

HEC

In 1939 Leopold Ruzicka won the Nobel Prize

in Chemistry for his work on polymethylene

3

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PRIX NOBEL

MÉDAILLES

PRIX ABEL

PUBLICATIONS

FIELDS

COLE NORMAL

EUROPEAN UNIVERSITY OF TECHNOLOGY

LesEchos Pourquoi l'ENA est particulièrement inégalitaire

LE CERCLE - N'en déplaise aux partisans de l'élitisme républicain, l'ENA est devenue inégalitaire, bien davantage que d'autres grandes écoles. Les explications de Charles Dennery, normalien et docteur en économie.

Le Monde A 70 ans, l'ENA peine à sortir de l'élitisme

Le recrutement de l'Ecole nationale d'administration est loin de s'être démocratisé, relève une étude,

TIME **IDEAS • IDEAS** American Universities Must Choose: Do They Want to Be Equal or Elite?

> Harvard **Business** Review

6 Reasons Why Higher **Education Needs to Be** Disrupted

by Tomas Chamorro-Premuzic and Becky Frankiewicz





TEACHERS AND STUDENTS ASPIRE TO OPEN KNOWLEDGE, **ACROSS COUNTRIES AND DISCIPLINES**







n_Ga HOCHSCHULE DARMSTADT UNIVERSITY OF APPLIED SCIENCES









EUROPEAN UNIVERSITY OF TECHNOLOGY

And then one day, it became part of EUt+. It realized that, in fact, it had many characteristics in common with EUt+ :

> Cooperative projects, open and tolerant interactions, and even a sustainabilityoriented approach!

And the university started to think. What does « Think human first » mean ? What does it imply ? And then it realized : Oh yeah, this is the original root of science, since it asks for the potential of our knowledge within the realm of humanitarian challenges and global crises. It realized that EUt+ is so ambitious indeed. It wanted it to become The first transregional university that will combine transdisciplinarity and unique advantages of various European countries in service of the world

That way, EUt+ would make a big difference on the market. It would be Innovative, it will bring synergies and it will eliminate exclusion And then one day, it became part of EUt+. It realized that, in fact, it had many characteristics in common with EUt+ : The will for including social sciences in the degree, the openness for novelty and other cultures, and even the cursus à la carte !

But among all these, the most important common point is the possibility to get newer perspectives from exchanges with persons that has different knowledges.

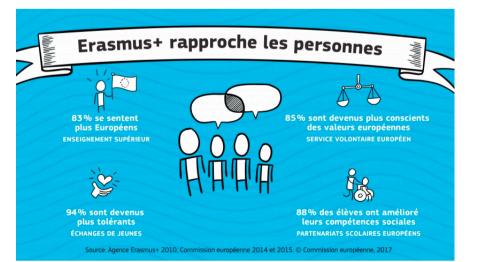
And the university started to think. What does « Think human first » mean ?, what does it imply ? And then it realized : Oh yeah, this is about understanding ourselves, and developing our capacities and the capacities of the others. Its is about solidarity and understanding, maybe about humility. MANUELLE MALOT, DIRECTRICE CARRIÈRES DE L'EDHEC

« Le terrain de jeu des jeunes, c'est le monde »

Daniel Bernard PDG de Kingfisher

« Les entreprises attendent des étudiants qu'ils soient capables de comprendre le monde et ses différentes cultures »

ANNA THEIS UNIVERSITY OF APPLIED SCIENCES DARMSTADT CONSTANDINOS DEMETROULLAS CYPRUS UNIVERSITY OF TECHNOLOGY



OCÉANE SALIGNON UNIVERSITÉ DE TECHNOLOGIE DE TROYES, FRANCE

Derrière ces chiffres, on trouve des jeunes comme Ventura Guillén Riquelme, qui est espagnol : *"Avant de venir à Strasbourg pour faire un échange Erasmus, je pensais que l'Espagne devait sortir de l'Union européenne. J'étais un eurosceptique. Entre-temps, j'ai appris tellement de choses sur l'Europe et j'ai fait la connaissance de tellement de personnes intéressantes et stimulantes que je m'en fais désormais une idée totalement différente*".

SOURCE: HTTPS://INFO.ARTE.TV/FR/ERASMUS-PEUT-IL-SAUVER-LEUROPE

What does open knowledge mean to you?







TODAY'S CHALLENGES CAN'T BE SOLVED WITHIN THE **EXISTING BOUNDARIES**



Τεχνολογικό Πανεπιστήμιο Κύπρου



H_Ud HOCHSCHULE DARMSTADT UNIVERSITY OF APPLIED SCIENCES

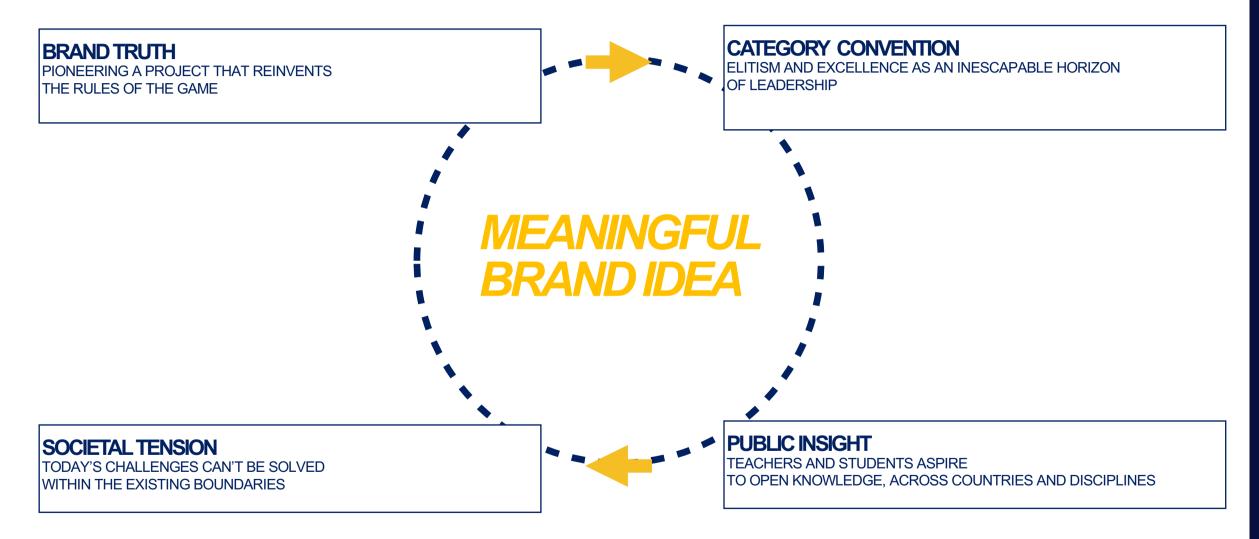




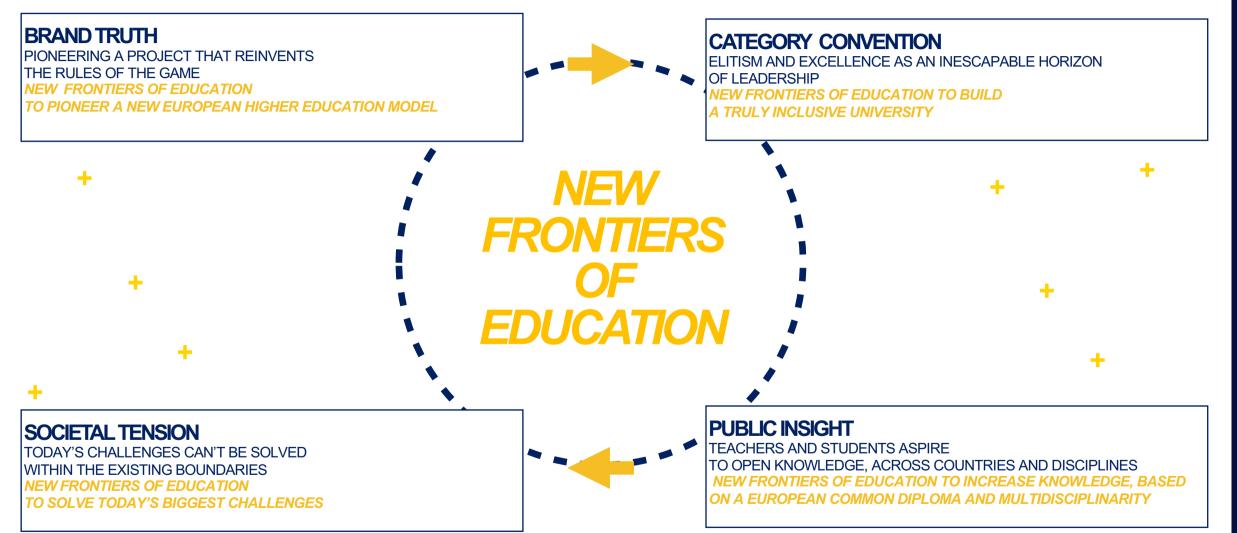














« **NEW FRONTIERS OF EDUCATION** » IS A DIRECTION... THAT NEEDS TO BE MORE SPECIFIC FOR EUT+ POSITIONING.

CH.2 EUT+ BRAND POSITIONING



The brand's historical roots, the brand's DNA





aspiration the brand can embrace









- AN UNPRECEDENTED ALLIANCE OF 8 UNIVERSITIES
 IN TECH EDUCATION & RESEARCH
- MULTI-CULTURALISM
- A STRONG EUROPEAN IDEAL
- HUMAN-FIRST























VALUES & CHARACTERISTICS

VALUES IN WHAT WE BELIEVE :

BOLDNESS Courage to invent its own model, originality as a means to disrupt the existing ones.

HUMANISM Focused on the development of human persons above all.

OPENNESS

The curiosity to reach out to other cultures, people, knowledges, methods, and to learn from this sharing.

ETHICS

In search of a fairer society model, in economic, social, and environmental terms.

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CHARACTERISTICS THE WAY WE ACT :

PIONEERING SPIRIT

Daring to propose, clearing the way to a new technological education.

INCLUSION

Allowing people to pretend to a higher life thanks to a university in which everyone can find a place.

CREATIVITY

Fostering creativity in the way people think and act. Having enough self-confidence and autonomy to constantly reinvent yourself.

RESPONSIBILITY

Committed to moving towards this ideal little by little by having a constant attention on it and a reasoned way to act.





















SHAPING AND TRANSMITTING A EUROPEAN MODEL OF TECHNOLOGY: **HUMAN-CENTRIC AND SOCIETY-DRIVEN**

HELPING EVERY STUDENT TO DEFINE THEIR ROLE IN SOCIETY AND GIVING THEM THE ABILITY TO SHAPE A BETTER WORLD

ENSURING EXCELLENCE FOR ALL

By delivering a solid and high-level scientific education to every student.

By establishing long-term education partnerships with Companies, based on training & research







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EUROPE MUST SHAPE AND SHARE ITS OWN VISION OF TECHNOLOGICAL EDUCATION TO ADDRESS THE MAJOR CHALLENGES

























WE BELIEVE IN A TECHNOLOGICAL EDUCATION THAT EMPOWERS CITIZENS AND IMPACTS SOCIETY TO BUILD A POWERFUL EUROPE OF THE CENTURY TO COME























MISSION

Create and deploy a model to meet future challenges

Γεχνολογικό

Πανεπιστήμια

h da

HOCHSCHULE DARMSTADT

BUILDING AN IMPACTFUL EUROPEAN MODEL OF UNIVERSITY THAT RAISES RESPONSIBLE CITIZENS THROUGH TECHNOLOGY

Enlightened actors able to act for the common good A technology that has a positive impact on society

UNIVERSITATEA TEHNICĂ





HUMANITY IS FACING CHALLENGES OF UNEQUALLED MAGNITUDE:

Climate change, overexploitation of resources, rising inequalities, the social consequences of the digital age... The answers necessarily go through technology.

EUROPE HAS A STRONG VISION TO SHARE:

A technology both human-centric and society-driven, respectful of individual freedoms and careful about our environment.

At EUT+, we believe in a technological education that empowers citizens and the society to build a powerful Europe.

Through the unprecedented alliance of eight technological universities, we have the ambition to build a new European model of education:

An inclusive and diverse model, that helps every student to define their role in society.
 A model that delivers a high-level scientific education & research, that allows everyone to achieve excellence through a long-term education.

 A model that raises technological responsible citizens, and that gives its students the ability to act for a better world.



EUT+ EUROPEAN VALUES EMPOWERING TECHNOLOGY



HASHTAGS RECOMMENDATIONS

GENERIC

EUT Identity #EUTech #EUTechStories

Campus and program presentation #MeetMyEUT #WelcomeToMyEUT #OpenEUT

Ambassodors #EUTAmbassador

SPECIFIC COMMUNITIES

Post-Bac #EUTexplorers #EUTJourney or #EUTAdventure

Master #EUTexplorers #EUTJourney or #EUTAdventure #EUTResearch

Doctorate #EUTexplorers #EUTJourney or #EUTAdventure #EUTResearch #EUTInno Staff #EUTFamily #EUTPartner #EUTInno

Alumni #EUTFamily #EUTForever #EUTAlumni

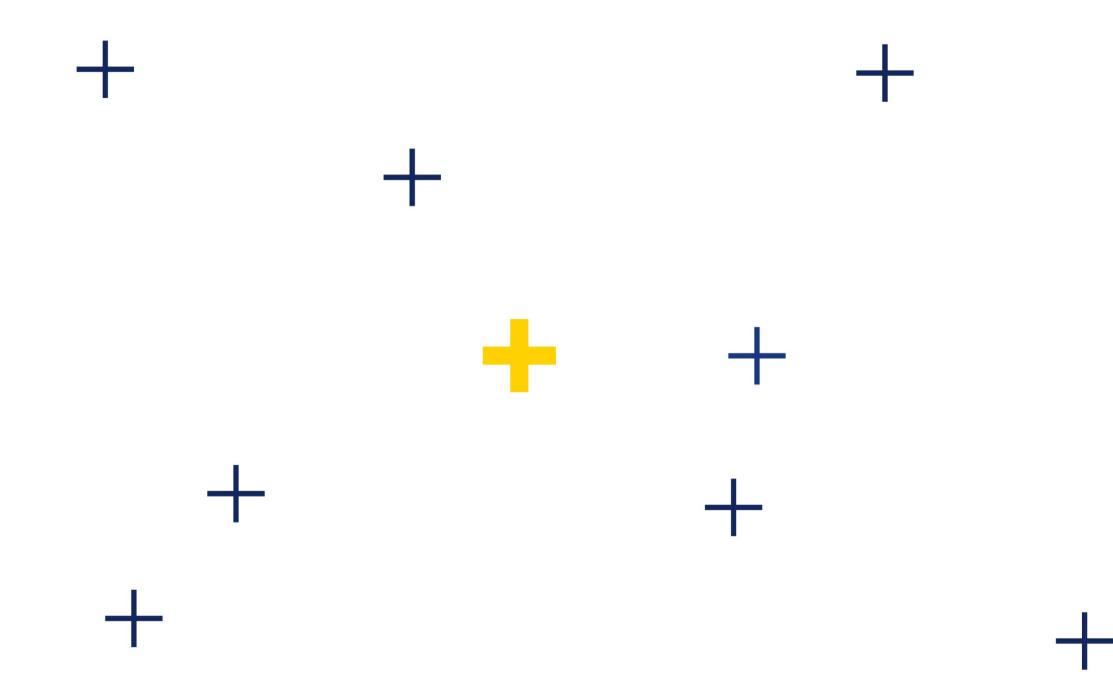
PARTNERS #EUTPartner #EUTInno #MeetOurPartner

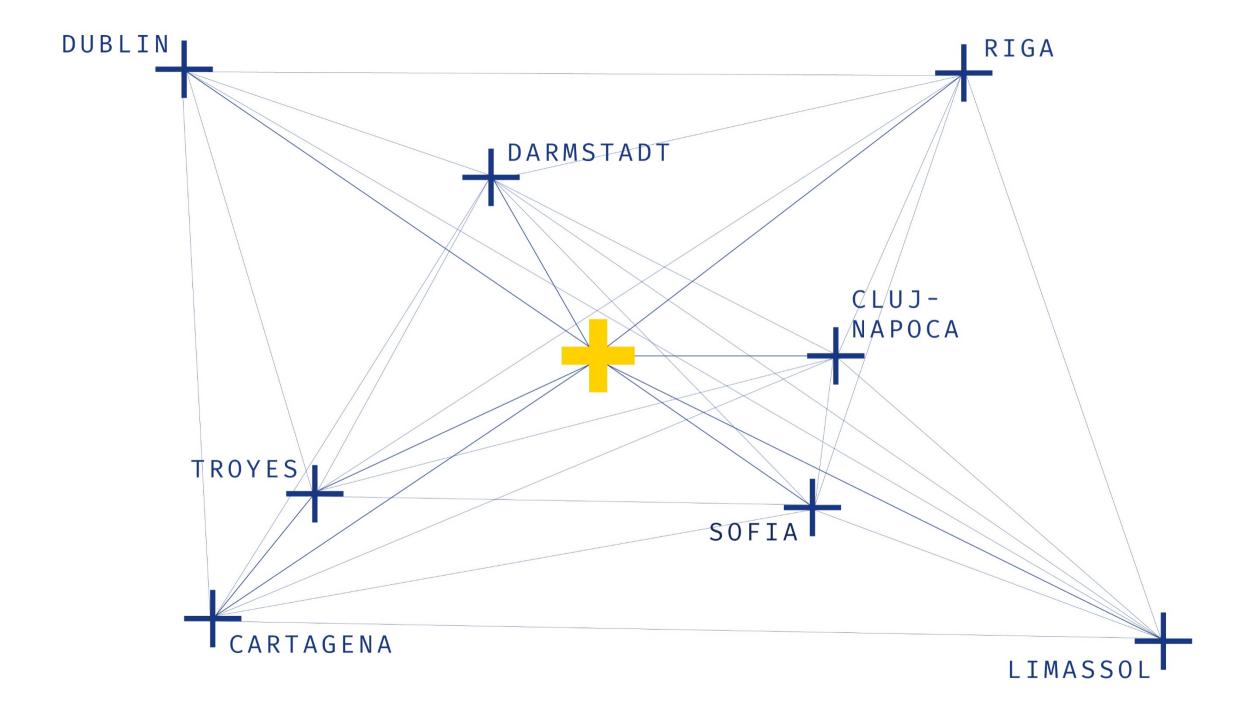


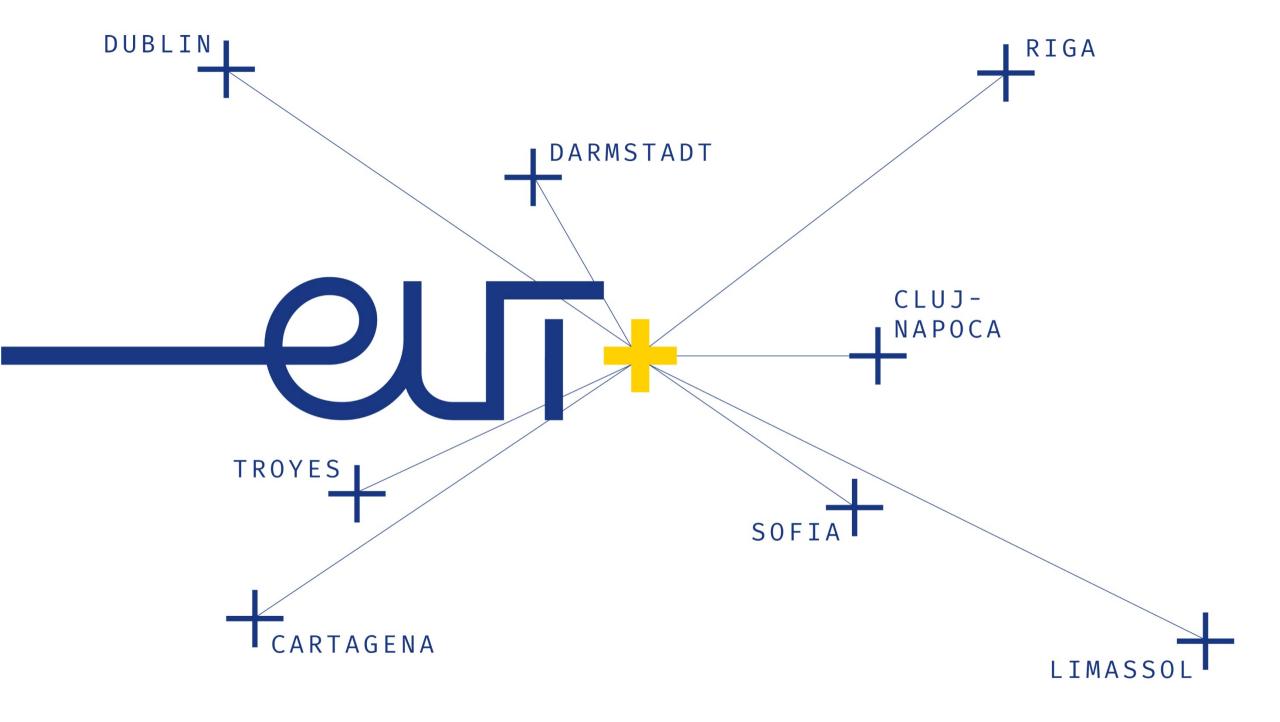
Ch.3 EUT+ VISUAL IDENTITY

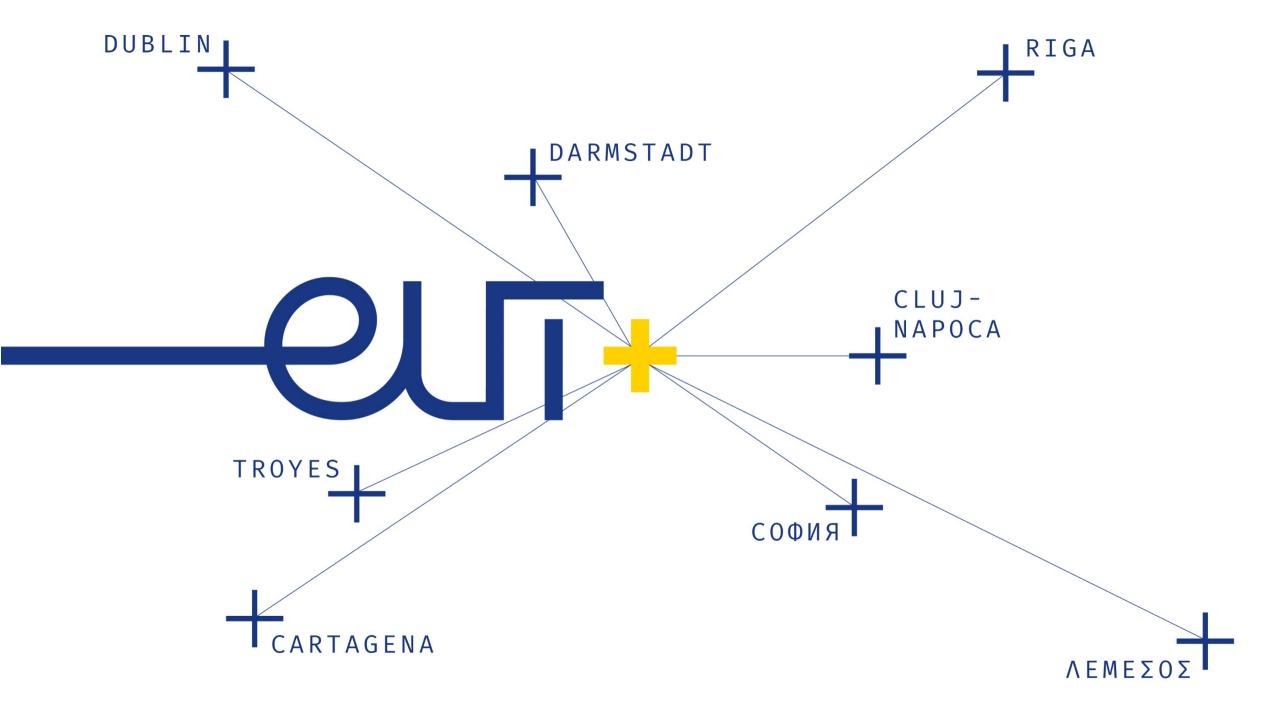




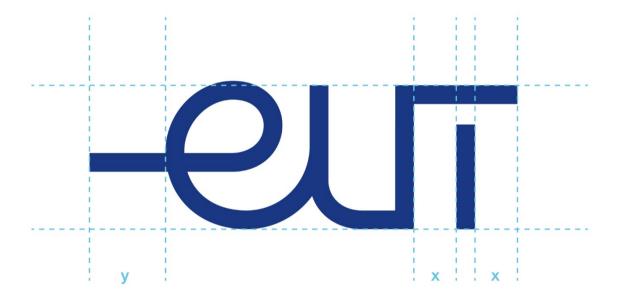


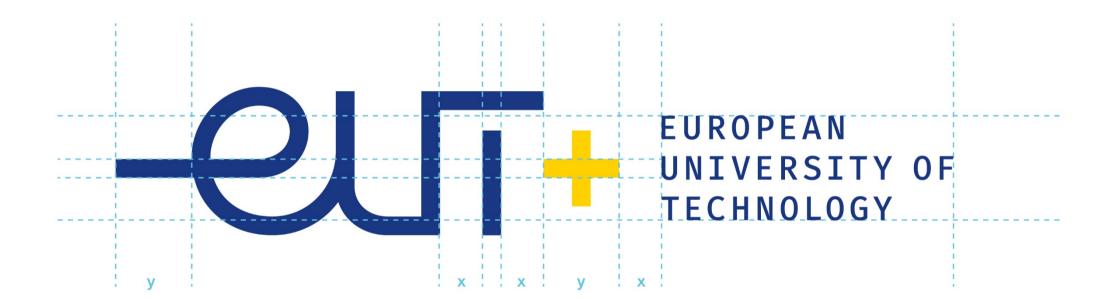














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EMPOVERING TECHNOLOGY







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EUROPEAN VALUES EMPOWERING TECHNOLOGY Instagram grid



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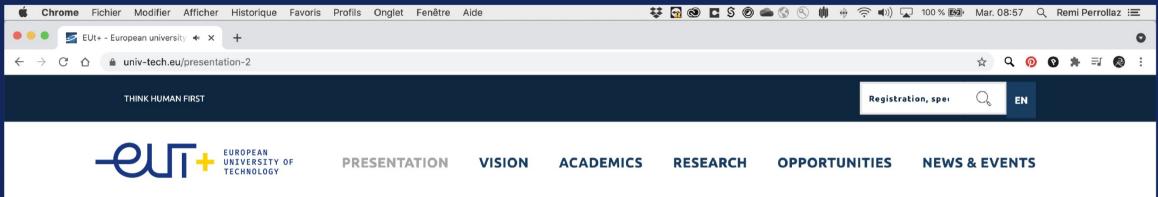




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Web site - banners



EUROPEAN VALUES EMPOWERING TECHNOLOGY



EUt+ - European university of technology

The European University of Technology, EUt+ is the result of the alliance of eight European partners who share in common :

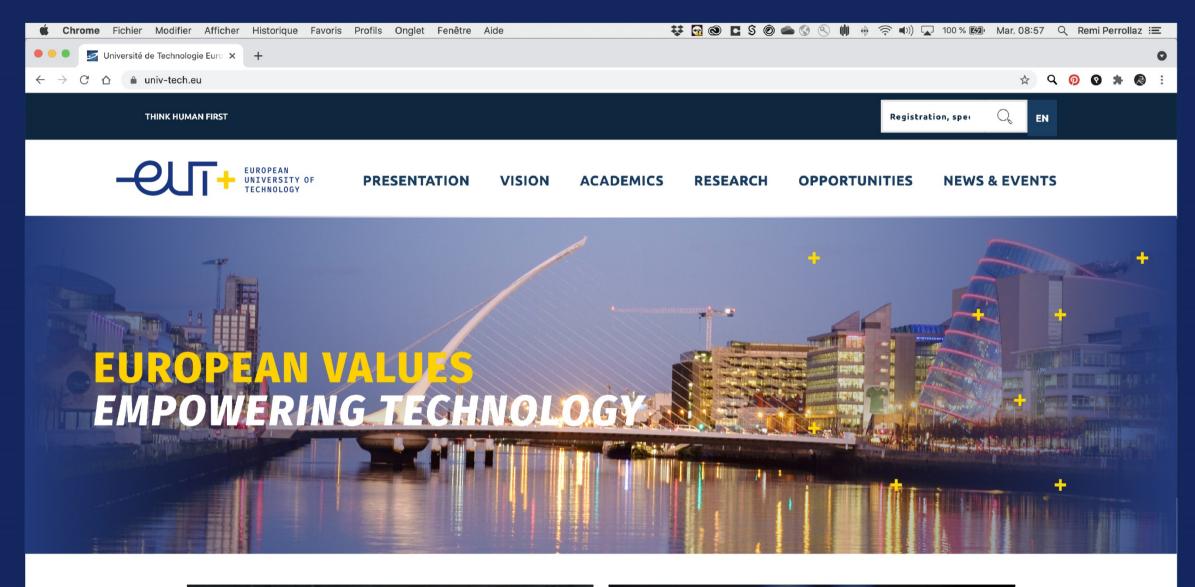
- > the "Think Human First" vision towards a human-centred approach to technology
- the ambition to establish a new type of institution on a confederal basis

Through **EUt+**, the partners are committed to creating a **sustainable future** for students and learners in European countries, for the staff of each of the institutions and for the territories and regions where each campus is anchored.



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Web site - banners



Michel Barnier soutient l'Université Europ... À regarder .



Thierry Breton à l'UTT - 25 ans +





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POWERED BY







MEMBER OF

EUROPEAN UNIVERSITY OF TECHNOLOGY



POWERED BY



STUDENT LIFE





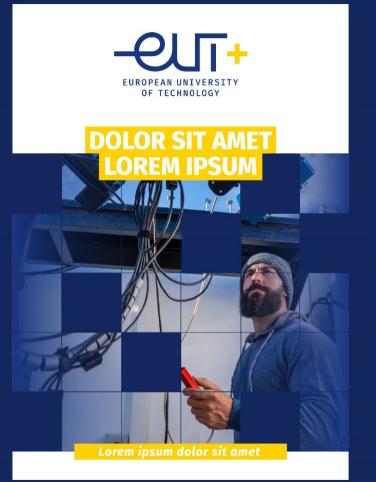






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ES:	UNIVERSIDAD EUROPEA DE TECNOLOGÍA
LV:	EIROPAS TEHNOLOĢIJU UNIVERSITĀTE
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public version



BRAND PLATFORM & GRAPHIC GUIDELINES

DNA & brand system

Ch.1

HERITAGE





KNOW HOW

SHAPING AND TRANSMITTING A EUROPEAN MODEL OF TECHNOLOGY : HUMAN-CENTRIC AND SOCIETY-DRIVEN

+ HELPING EVERY STUDENT TO DEFINE THEIR ROLE IN SOCIETY AND GIVING THEM THE ABILITY TO SHAPE A BETTER WORLD

+ ENSURING EXCELLENCE FOR ALL

By delivering a solid and high-level scientific eductation to every student. By Establishing long-term education partnerships with Companies, based on training & research

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EUROPE MUST SHAPE AND SHARE ITS OWN VISION OF TECHNOLOGICAL EDUCATION **TO ADDRESS THE MAJOR CHALLENGES OF THE CENTURY TO COME**





WE BELIEVE IN A TECHNOLOGICAL EDUCATION THAT EMPOWERS CITIZENS AND IMPACTS SOCIETY TO BUILD A POWERFUL EUROPE

-UIL+ -OIL+ -OIL IL+ -OIL+ -OIL IL+ -OIL+ -OIL+









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MANIFESTO

HUMANITY IS FACING CHALLENGES OF UNEQUALLED MAGNITUDE:

Climate change, overexploitation of resources, rising inequalities, the social consequences of the digital age... The answers necessarily go through technology.

EUROPE HAS A STRONG VISION TO SHARE:

A technology both human-centric and society-driven, respectful of individual freedoms and careful about our environment. **At EUT+,** we believe in a technological education that empowers citizens and the society to build a powerful Europe. Through the unprecedented alliance of eight technological universities, we have the ambition to build a new European model of education:

- + An inclusive and diverse model, that helps every student to define their role in society.
- + A model that delivers a high-level scientific education & research, that allows everyone to achieve excellence through a long-term education.
- m + $\,$ model that raises responsible citizens through technology, and that gives its students the ability

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RIGA TECHNICAL UNIVERSITY



OLLSCOIL TEICNEOLAÍOCHTA BHAILE ÁTHA CLIATH

DUBLIN

T+ --QLT+ --QLT+ --QLT+ --QLT+ --QLT+ --QLT+ Ch.2 GRAPHIC GUIDELINES: -elit - elit - el 21T+-21T+-21T+-21T+-21T+-21T+-2

LOGOTYPES Versions & declinations

COLORS CMJN/ RVB / PANTONE	SEMI-RESERVE CMJN/ RVB / PANTONE	RESERVE	GRAYSCALE	BLACK
HORIZONTAL VERSION	HORIZONTAL VERSION	HORIZONTAL VERSION	HORIZONTAL VERSION	HORIZONTAL VERSION
VERTICAL VERSION	VERTICAL VERSION	VERTICAL VERSION	VERTICAL VERSION	VERTICAL VERSION
Il existe <i>deux versions du logotype :</i> Une <i>version horizontale</i> et une <i>version verticale.</i> La version horizontale sera toujours accolée au bord gauche des supports, tandis que la version verticale permet une utilisation centrée dans la page. Des versions <i>CMJN, RVB</i> et <i>PANTONE</i> existent pour chacun des logotypes. <i>CMJN :</i> privilégier cette version du logotype sur les supports print. <i>RVB :</i> privilégier cette version du logotype pour toutes les applications sur écran. <i>PANTONE :</i> privilégier cette version du logotype sur les supports spécifiques préférant une impression en tons directs.		La déclinaison "reserve" est destinée à des usages restraints. Elle ne sera utilisée que lorsqu'il est impossible d'utiliser la déclinaison "Semi-reserve". Dans le cas contraire, il faudra toujours privilégier les déclinaisons "couleurs" et "semi-reserve".	La déclinaison en "valeurs de gris" sera elle aussi utilisée pour des usages spécifiques restraints. Quand l'impression couleurs n'est pas possible par exemple.	La déclinaison "Noire" sera utilisée pour des usages spécifiques restraints également. Notamment quand l'impression en valeurs de gris n'est pas possible.



LOGOTYPES "MEMBER OF" management



LOGOTYPES Translated versions

HORIZONTAL VERSIONS

VERTICAL VERSIONS





LATVIAN TRANSLATION





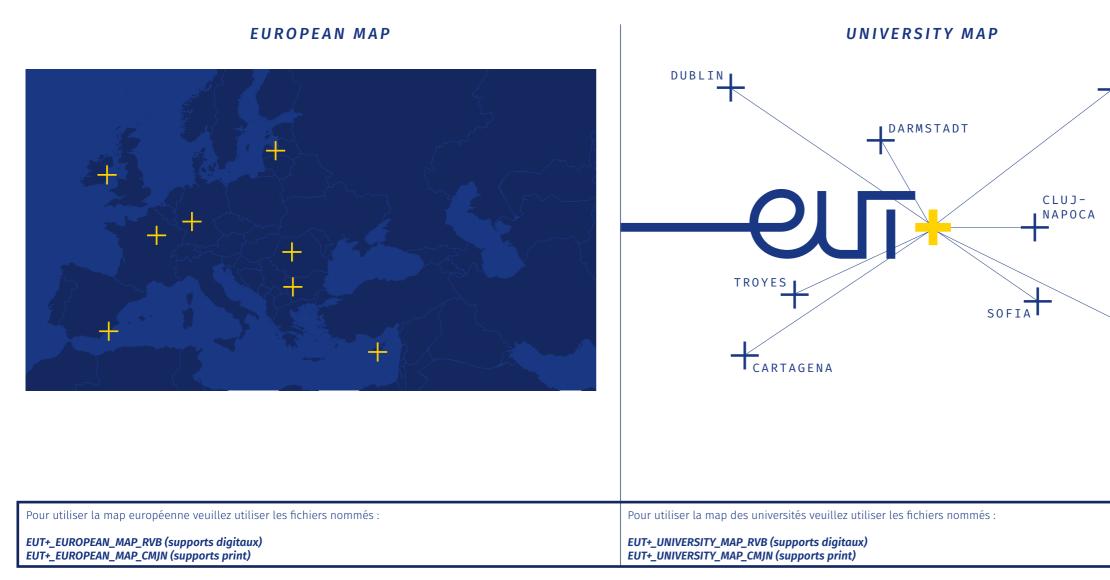
FRENCH TRANSLATION



CYPRIOTE TRANSLATION



GRAPHIC ELEMENTS



BRAND PLATFORM & GRAPHIC GUIDELINES - 2021



LIMASSOL

RIGA

T+-elT+-elT+-elT+-elT+-elT+-elT+ elT+-elT+-elT+-elT+-elT+-elT+-elT+-e Ch.3 APPLICATIONS ELT + - E el T+ -el T+ -el T+ -el T+ -el T+ -el T+ -e

MANIFESTO



HUMANITY IS FACING CHALLENGES OF UNPARALLELED MAGNITUDE:

Climate change, overexploitation of resources, rising inequalities, the social consequences of the digital age; the answers undoubtedly go through technology.

EUROPE HAS A STRONG VISION TO SHARE:

A technology wich is both human-centric and society-driven, respectful of individual freedoms and careful about our environment.

At EUT+, we believe in a technological education that raises technology-minded citizens and the society to build a powerful Europe. Through the unprecedented alliance of eight technological universities, we have the ambition to build a new European model of education:

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POWERPOINT TEMPLATE



EXHIBITION ELEMENTS





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